Rental Income Matrix



Rental income may be used in qualifying the borrower(s) provided the requirements of the Freddie Mac *Single-Family Seller/Servicer Guide* (Guide) Sections <u>5306.1 and 5306.4*</u> and the documentation requirements contained in Guide Sections <u>5102.3</u> and <u>5102.4</u> and Chapter <u>5302</u> are met.

Note: Red font and a vertical revision bar " | " is used in the margin of this quick reference to highlight new requirements and significant changes.

Select a Topic



Property owned in the **prior** calendar year

Requirements (PG 2)



Property purchased and property acquired or placed in service in the current calendar year

Requirements (PG 3)



How to calculate and document net rental income (PG 5)



Establishing the debt paymentto-income ratio (PG 5)



Understanding appraisal forms and analysis requirements (PG 6)



When is investment property management experience required (PG 6)



When to use IRS Form 8825 (PG 6)



Additional notes and FAQs (PG 7)



Exhibit 1: Guide Bulletin 2023-19 updates (PGS 8-9)

This information is not a replacement or substitute for the requirements in the Freddie Mac Single-Family Seller/Servicer Guide or any other contractual agreements. This information does not constitute an agreement between Freddie Mac and any other party.

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PUBLIC October 2023

^{*} Refer to Guide Sections <u>5306.2</u> for rental income from live-in aide residing in a 1-unit primary residence and <u>5306.3</u> rental income generated from an ADU on a subject 1-unit primary residence.



Refer to Exhibit 1 for Guide Bulletin 2023-19 updates to documentation and lease requirements effective for mortgages with documentation and lease requirements updates effective for mortgages with Freddie Mac Settlement Dates on and after April 1, 2024, but Sellers may implement immediately.

Topics	Rental income is from		
	Property owned in the <u>prior</u> calendar year		
	Subject Property: 2- to 4-unit Primary Residence	Subject Property: 1- To 4-unit Investment Property	Non-subject Investment Property Owned by the Borrower
Documentation, history and analysis Streamlined and Standard Documentation levels	Revenue Service (IRS) Except as set forth below property has been owner reported on the borrower determine the net rental If the subject property has E of the borrower's prior reported. A signed lease may be used of the property mortgage file. Schedule E is repair costs; The property supports this of Additional do of the property supports the supports	the borrower's complete federal in Form 1040) including Schedule Ew when use of a signed lease mand for at least one year and incomer's federal income tax returns, the income or loss. The second for at least one year and income or loss. The second for at least one year year federal income tax return, usused if: The second for at least one year year federal income tax return, usused if: The second for at least one year year federal income tax return, usused if: The second for at least one year year federal income tax return, usused if: The second for at least one year year federal income tax return, usused if: The second for at least one year year federal income for any time income. Year year federal income for any time incomerce of a federal income for any time incomerce of a federal income for any time incomerce of a federal income. Year year year year year year year year y	for the most recent year. y be permitted, if the subject e from the subject property is e Seller must use Schedule E to ear and is reported on Schedule se the income or loss as period in the prior year and the each as a renovation and er of days in use and reflects dar year and Schedule E use; and : perty Appraisal Report, or Schedule, supporting the income 23-19 updates) evidencing deposit or electronic nt checks) to support two e: A Form 72 or 1000 is always cribed in Guide Section be used and the rental income ng purposes.
Lease Requirements	*Form 72 or 1000 is always required for the subject property, as described in Section 5306.4(a). (Refer to Exhibit 1 for Guide Bulletin 2023-19 updates). Leases must be current and fully executed, with a minimum original term of one year. If the lease is in the automatically renewable month-to-month phase of an original one-year (or longer) term lease, then a month-to-month term is acceptable.		





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Tonio	Rental Income is from		
Topic	Subject property purchase and refinance transactions and non-subject properties acquired or placed in service in the <u>current</u> calendar year		
Documentation, history and analysis	Subject Property Purchase		
anarysis	2- to 4-unit Primary Residence 1- to 4-unit Investment Property		
Streamlined and Standard Documentation levels	 Existing lease, if available, must be used to determine the net rental income or Forms 72 or 1000, as applicable, may be used to determine net rental income when a lease is not available. Note: The Seller must make reasonable efforts to determine lease availability, including review of the appraisal, comparable rent data, purchase contract, a discussion with the Borrower and/or any other applicable and reasonable method. 		
	Subject Property Refinance		
	2- to 4-unit Primary Residence 1- to 4-unit Investment Property		
	 Lease must be used to determine the net rental income and: Forms 72 or 1000 supporting the income reflected on the lease or (Refer to Exhibit 1 for Guide Bulletin 2023-19 updates) Documentation (e.g., bank statements evidencing deposit or electronic transfer of rental payments, canceled rent checks) supporting two months of receipt of rental income. Note: Form 72 or 1000 is always required for the subject property as described in Guide Section 5306.1(c)(ii). Purchase date or conversion date, as applicable, must be documented 		
	Non-subject Property		
	 Lease must be used to determine the net rental income and: Forms 72 or 1000 supporting the income reflected on the lease or 		
	 (Refer to Exhibit 1 for Guide Bulletin 2023-19 updates): Documentation (e.g., bank statements evidencing deposit or electronic transfer of rental payments, canceled rent checks) supporting two months of receipt of rental income. Note: Form 72 or 1000 is always required for the subject property as described in Guide Section 5306.1©(ii). Purchase date or conversion date, as applicable, must be documented 		
Lease Requirements	(Refer to Exhibit 1 for Guide Bulletin 2023-19 updates). Leases must be current and fully executed, with a minimum original term of one year. If the lease is documented as assigned from the property seller to the Borrower and is in the automatically renewable month-to-month phase of an original one-year (or longer) term lease, then a month-to-month term is acceptable.		





Subject property purchase and refinance transactions and non-subject properties acquired or placed in service in the current calendar year

2- to 4-unit primary residence, subject 1- to 4-unit investment property and non-subject investment property

<u>-</u>		
If, The borrower is purchasing a new rental property in the current calendar year	Then, The borrower must currently own a primary residence to use rental income to qualify	In such instances, net rental income can only offset the principal, interest, taxes and insurance (PITI) and when applicable, mortgage insurance premiums, leasehold payments, homeowner's association dues (excluding unit utility charges) and payments on secondary financing (full monthly payment) of the new rental property.
If, The borrower's current primary residence is being converted to a rental property	Then, Net rental income can only offset the full monthly payment of that primary residence	
If, Net rental income exceeds the full monthly payment of the new rental property or the converted primary residence, as applicable	Then, The excess rental income cannot be added to the borrower's gross monthly income to qualify unless the file documentation demonstrates the borrower has a minimum of one-year investment property management experience.	



Net Rental Income

orm 72 or Form 1000:	e net rental income form <u>Schedu</u>	r gross monthly market rent.
ease: 75% of the gross orm 72 or Form 1000: chedule E: Calculate the	monthly rent or gross monthly no 75% of the gross monthly rent or e net rental income form Schedu	Borrower narket rent. r gross monthly market rent.
orm 72 or Form 1000:	75% of the gross monthly rent o	r gross monthly market rent.
chedule E: Calculate the	e net rental income form <u>Schedu</u>	·
		ule E using Form 92, Net Rental
 Form 72 or Form 1000: 75% of the gross monthly rent or gross monthly market rent. Schedule E: Calculate the net rental income form Schedule E using Form 92, Net Rental Income Calculations – Schedule E, or a similar alternative form, as follows: Rents received (-) less total expenses (+) plus insurance, mortgage interest paid to banks, real estate taxes, depreciation and/or depletion, homeowners association dues (if specifically reported as an expense), one-time losses (e.g., casualty loss due to documented catastrophic event), and non-cash deductions (e.g., amortization). When calculating the net rental income for each individual property, the following expenses reported on Schedule E (and noted above) can only be added back if they are included in the payment amount being used to establish the debt payment-to-income ratio for that property: 		
	banks, real estate taxe (if specifically reported documented catastropl When calculating the net eported on Schedule E ayment amount being u	banks, real estate taxes, depreciation and/or depletion, (if specifically reported as an expense), one-time losses documented catastrophic event), and non-cash deduction when calculating the net rental income for each individual exported on Schedule E (and noted above) can only be a

Debt Payment-to-Income Ratio

Topic	Rental Income is from		
	Subject Property: 2- to 4-unit Primary Residence	Subject Property: 1- to 4-unit Investment Property	Non-Subject Investment Property Owned by the Borrower
Establishing the debt payment-to-income (DTI) ratio	The monthly housing expense (as described in Section 5401.1) must be calculated without the use of rental income. The net rental income may be added to the stable monthly income.	Subtract the monthly payment amount (as described in Section 5401.2(a)(7)) from the net rental income: If the result is positive, add it to the stable monthly income. If the result is negative, add it to the monthly liabilities.	Subtract the monthly payment amount (as described in Section 5401.2(a)(7)) from the net rental income: If the result is positive, add it to the stable monthly income. If the result is negative, add it to the monthly liabilities. For multiple non-subject investment properties, apply the calculation above to each property, and: If the combined result is positive, add it to the stable monthly income. If the combined result is negative, add it to the monthly liabilities.



Appraisal Forms

Topic	Rental Income is from		
	Subject Property: 2- to 4-unit Primary Residence	Subject Property: 1- to 4-unit Investment Property	Non-Subject Investment Property Owned by the Borrower
Appraisal forms – Comparable rent data	Form 72	Form 1000 or Form 72, as applicable	Appraisal form requirements as described in Guide Section 5306.4 (a)(iii) may also apply.
Appraisal forms – Comparable rent data	 Analyze the rental market viability and income producing potential for the subject property. Determine whether the current market rents reasonably support the gross rents reported on Schedule E or the gross monthly lease income, if applicable. 		
Analysis	If the current market rents do not reasonably support the gross rents reported on Schedule E or the gross monthly lease income, you must determine if additional documentation is necessary to support income stability, and provide a written analysis explaining the discrepancy and justifying the determination that the rental income used to qualify the borrower is stable and reasonably expected to continue.		

Additional Information

Topic	Rental Income is from		
	Subject Property: 2- to 4-unit Primary Residence	Subject Property: 1- to 4-unit Investment Property	Non-Subject Investment Property Owned by the Borrower
Investment Property Management Experience	Not required. However, see requirement for counting net rental income in excess of PITI referenced above in "maximum eligible amount of net rental income" when a minimum of one-year investment-property-management experience is required.		
IRS Form 8825, Rental Real Estate Income and Expenses from a Partnership or an S Corporation	Refer to Chapter <u>5304</u> for treatment of all rental real estate income or loss reported on the IRS Form 8825, which reflects all income and expenses for the rental property and the IRS Schedule K-1, which reflects the borrower's proportionate share of the net rental income or loss. The requirements of Chapter 5304 are applicable regardless of the borrower's percentage of ownership interest in the partnership or S corporation and regardless of whether the borrower is personally obligated on the Note.		
Reserves – Guide Section 5501.2	Loan Product Advisor® Mortgages: Verify all reserves required by Loan Product Advisor as stated on the Feedback Certificate. Note: Manually underwritten mortgages for the subject 2- to 4-unit primary residence: Verified reserves must equal or exceed six months reserves for the subject property*, regardless of whether rental income is used in qualifying the borrower. * Reserves are measured by the number of months of the monthly payment amount for the property. Refer to Guide Section 5501.2(a) for the sum of the monthly charges. For more information of minimum required reserves refer to Guide Section 5501.2(b).		





For more information on rental income generated from an ADU on a 1-unit property refer to the Accessory Dwelling Unit job aid, or attend the ADU: Avoiding Common Mistakes and Understanding the ADU webinar.

Additional Notes:

- 1. Rental income generated from the borrower's second home may not be used as stable monthly income.
- Rental income from the borrower's 1-unit primary residence may not be used to qualify the borrower unless it meets the requirements in Guide Section 5306.2 or Guide Section 4501.9 for Home Possible® mortgages.
- Rental Income from an accessory dwelling unit may be considered for a subject 1-unit primary residence, subject 1unit investment property and non-subject investment property if the requirements of Guide Sections 5306.3 and 4501.9(a) are met. Refer to Chapter 5601 for property eligibility and appraisal requirements related to the subject property with an ADU.
- When rental income from other investment properties owned by the borrower in the previous tax year is reported on the borrower's individual federal tax returns, the Seller must use Schedule E of the borrower's tax returns to determine the net rental income. Signed leases may be used to determine the net rental income for an investment property not owned during the previous tax year.

Frequently Asked Questions:

- 1. What constitutes "owning" a primary residence?
 - The borrower must be an individual who is on title to their primary residence but does not need to be the party obligated to repay the indebtedness secured by the mortgaged premises.
- Is there a time limit associated with documenting when the borrower's one-year investment property management experience occurred?
 - No, there is no historical time limit as long as there is documentation that the borrower has had prior experience managing an investment property for one year at a minimum.
- Can you use short term rental income to qualify the borrower?
 - Yes; however, the rental income or loss from Schedule E must be annualized for qualification purposes.
- A borrower has owned investment property for several years with no documented event supporting a renovation or evidence that the property had been generating rental income. Can the borrower provide a lease to be used for qualification purposes?
 - No. This scenario does not indicate that the property was purchased or converted for use as an investment in the current calendar year. The most recent tax returns including Schedule E must be annualized for qualification purposes. Refer to the maximum amount of eligible net rental income calculation requirements since the borrower does not have a one-year history of managing rental property.

Resources:

Rental Income Webinar, Rental Income - Lease Options Clip and the Rental Income - Current Residence Status Clip





Guide Bulletin 2023-19 updates to documentation and lease requirements effective for mortgages with documentation and lease requirements updates effective for mortgages with Freddie Mac Settlement Dates on and after April 1, 2024, but Sellers may implement immediately.

Topics	Rental income is from		
	Property owned in the <u>prior</u> calendar year		
	Subject Property: 2- to 4-unit Primary Residence	Subject Property: 1- to 4-unit Investment Property	Non-subject Investment Property Owned by the Borrower
Updates to the documentation, history and analysis Streamlined and	The Seller must obtain the borrower's complete federal income tax returns (Internal Revenue Service (IRS) Form 1040) including Schedule E for the most recent year. Except as set forth below when use of a signed lease may be permitted, if the subject property has been owned for at least one year and income from the subject property is reported on the borrower's federal income tax returns, the Seller must use Schedule E to determine the net rental income or loss.		
Standard	 A signed lease may be used 	if:	
Documentation levels o The property was out of service for any time period in the prior year mortgage file contains a documented event such as a renovation a supports this by a reduced number of days in use and reflects repair.			enovation and the Schedule E
	 The property was purchased later in the calendar year and the Schedule E supports this by a reduced number of days in use; And, in either of the above instances, additional documentation provided as follows: Form 72 or 1000 supporting the income reflected on the lease; or Documentation verifying two months of receipt of rental payments or the security deposit and receipt of the first month's rental payment¹. Documentation must include: Evidence that the payments were cashed or deposited into the Borrower's depository account at a financial institution (e.g., bank statements evidencing deposit or canceled checks), or 		
	Evidence that the payments were transferred into a third-party money application account that is owned by the Borrower (e.g., a screen shot account statement evidencing transfer of the payments and the Borrow screen shot that evidences transfer of the payments and ties the account Borrowers bank account), or		.g., a screen shot or monthly nts and the Borrower's name, a
	established for this	its, evidence of deposit into an esc purpose, or evidence payment wa al depository account at a financial	as cashed or deposited into the
	Unless the above requirements are met, a signed lease may not be used and the rental income or loss form the Schedule E must be used and annualized for qualifying purposes.		
Updates to Lease	Leases must be current and fully	executed.	
Requirements For newly executed leases, the first rental payment due date must be no lat payment due date of the subject Mortgage.		ust be no later than the first	





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Topic	Rental Income is from Subject property purchase and refinance transactions and non-subject properties acquired or placed in service in the <u>current</u> calendar year		
Торіс			
Updates to the			
documentation, history and	Subject Property Purchase		
analysis	2- to 4-unit Primary Residence	1- to 4-unit Investment Property	
	 Existing lease, if available, must be used 		
Streamlined and	 Forms 72 or 1000, as applicable, may be used to determine net rental income when a lease is not available. Note: The Seller must make reasonable efforts to determine lease availability, including review of the appraisal, comparable rent data, purchase contract, a discussion with the Borrower and/or any other applicable and reasonable method. 		
Standard Documentation levels			
	Subject Property Refinance and Non-subject	Property	
	2- to 4-unit Primary Residence	1- to 4-unit Investment Property	
	Lease must be used to determine the net re	ental income and :	
	○ Forms 72 or 1000 supporting the income reflected on the lease; or		
	 Documentation verifying receipt of two months of rental payments or receipt of the security deposit and the first month's rental payment¹. 		
	Documentation must include:		
	Evidence that the payments were cashed or deposited into the Borrower's depository account at a financial institution (e.g., bank statements evidencing deposit or cancele checks), or		
	Evidence that the payments were transferred into a third-party money transfer application account that is owned by the Borrower (e.g., a screen shot or monthly account statement evidencing transfer of the payments and the Borrower's name, a screen shot that evidences transfer of the payments and ties the account to the Borrowers bank account), or		
	For security deposits, evidence of deposit into an escrow or business account established for this purpose, or evidence payment was cashed or deposited into the Borrower's personal depository account at a financial institution.		
	Purchase date or conversion date, as applicable, must be documented. 1Form 72 or 1000 is always required for the subject property, as described in Section 5306.4(a)(ii).		
Updates to the Lease Requirements	Subject Property Purchase Transaction	Subject Investment Property and Non- subject Property	
•	The existing lease must be current and fully	The lease must be current and fully executed.	
	executed in the property seller's name as the landlord.	For newly executed leases, the first rental payment due date must be no later than the first payment due date of the subject Mortgage.	

