

# New Client Quick Start: A Guide to Training

This Quick Start is designed to provide an introduction to the Freddie Mac training resources you need to succeed as a new client. Freddie Mac Learning has a robust training catalog, including webinars, videos, and reference materials, serving thousands of Seller/Serviceers every year.

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## Getting Started

What do I need to know about Access Manager?

Request access to Access Manager

Getting Started with Access Manager

Freddie Mac Digital Guide

How do I use the Guide?

What is Online Help?

## Origination & Underwriting

Origination Training Webpage

## Selling & Delivery

Selling & Delivery Training Webpage

## Servicing

Servicing Training Webpage

Looking for more training and resources?

### Freddie Mac Learning

Explore the Freddie Mac Learning website. Take the [Freddie Mac Learning Tour](#).

### Freddie Mac Learning Catalog

This document is an all-inclusive list of the training resources available to you from Freddie Mac Learning. Find all Freddie Mac learning resources sorted by topic and modality.

### Freddie Mac Learning Webinar Calendar

View our monthly webinar training calendar covering Origination & Underwriting, Selling & Delivery, Servicing and other topics.

Freddie Mac is here for you!

Customer Support Contact Center (800-FREDDIE) | [Standard Hours of Operation](#)



Learning

# Origination & Underwriting

## Loan Advisor

Loan Advisor Overview Demo  
[\[Tutorial\]](#)

Loan Advisor Tools - Function and Roles [\[Reference\]](#)

Getting Started with Loan Advisor [\[Webpage\]](#)

## Loan Product Advisor®

Loan Product Advisor®: How it Works [\[Tutorial\]](#)

Loan Product Advisor® Training Resources [\[Reference\]](#)

How to Use the Feedback Results [\[Webinar\]](#)

What is AIM (Asset and Income Modeler)? [\[Webpage\]](#)

Loan Product Advisor® Documentation Matrix [\[Reference\]](#)

## Underwriting

Underwriting Employed Income [\[Webinar\]](#)

Self-Employed Basics [\[Webinar\]](#)

Assets: The Essentials [\[Reference\]](#)

What is ACE (Automated Collateral Evaluation)? [\[Webpage\]](#)

Underwriting Training Resources [\[Reference\]](#)

Condominium Project Eligibility Requirements [\[Webinar\]](#)

Appraisals and Appraisal Waivers [\[Webinar\]](#)

## Products & Offerings

Low Down Payment Solutions for Products [\[Webinar\]](#)

Grow Business with Home Possible® [\[Tutorial\]](#)

Home Possible® Income Eligibility [\[Tutorial\]](#)

CHOICERenovation® Mortgages [\[Webinar\]](#)

GreenCHOICE Mortgages® [\[Tutorial\]](#)

Down Payment Assistance Solutions [\[Webinar\]](#)

## Underwriting Spotlight

Originate and Underwrite Loans for Freddie Mac

Go Digital and Reduce Defects

Effective Quality Control

## Affordable Lending Spotlight

Together, We Can Make a Strong Impact on Affordable Lending



## Explore Products & Offerings Webpages

Freddie Mac Home Possible®

Construction Conversion Mortgages

CHOICEHome® FAQ

Freddie Mac HomeOne®

Freddie Mac Affordable Seconds®

Mortgage Products Training Resources

## Quick Links

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# Selling & Delivery

## Loan Closing Advisor®

Loan Closing Advisor® [\[Webpage\]](#)

Introduction & Overview [\[Tutorial\]](#)

User Guide [\[Reference\]](#)

## Loan Selling Advisor®

Loan Selling Advisor® Overview [\[Tutorial\]](#)

Loan Selling Advisor Online Help [\[Online Help\]](#)

User Roles for Sellers [\[Tutorial\]](#)

## Execution Training Tutorials

Purchase Contracts Overview [\[Tutorial\]](#)

Guarantor Pricing and Contract Process [\[Tutorial\]](#)

Mandatory Cash Contract Fundamentals [\[Tutorial\]](#)

Best Efforts Contract Option [\[Tutorial\]](#)

Adjustable Rate Mortgage (ARM) Cash Contracts [\[Tutorial\]](#)

Best Efforts Overview [\[Webinar\]](#)

## Servicing-Released XChange®

Cash-Released XChange® [\[Tutorial\]](#)

Correspondent XChange® [\[Tutorial\]](#)

## Post-Fund Data Corrections

Post-Fund Data Correction Tool [\[Webpage\]](#)

System Overview [\[Tutorial\]](#)

Importing Data Correction Files [\[Tutorial\]](#)

## Selling Executions Spotlight

Sell for Securities

Sell for Cash

## Optimize for Affordable Delivery Spotlight

Freddie Mac Tools and Loan Product Advisor® (LPA<sup>SM</sup>) Messages to Help Determine Credit Fee Cap Eligibility

## Explore Servicing-Released XChange Webpages

Cash-Released XChange®

Freddie Automated Servicing Transfer (FAST®)


Co-Issue XChange®

Correspondent XChange®

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# Servicing

## Investor Accounting

Introduction to Investor Accounting Responsibilities [\[Tutorial\]](#)

Introduction to Investor Accounting Responsibilities [\[Webinar\]](#)

Investor Reporting Using Loan-Level Reporting [\[Tutorial\]](#)

Investor Reporting Resolving Loan-Level Edits [\[Webinar\]](#)

Understanding Custodial Accounts [\[Reference\]](#)

Principal and Interest Custodial Account Reconciliation [\[Reference\]](#)

Custodial Account Reconciliation: Escrow Accounts [\[Reference\]](#)

Investor Accounting: Training Resources [\[Reference\]](#)

## Default Servicing

Electronic Default Reporting (EDR) Overview [\[Tutorial\]](#)

Electronic Default Reporting (EDR) Quick Reference Guide [\[Reference\]](#)

Delinquency Management for Mortgages Secured by Primary Residences [\[Reference\]](#)

Foreclosure & Bankruptcy Resources [\[Reference\]](#)

Alternatives to Foreclosure [\[Tutorial\]](#)

Loss Mitigation Training Resources [\[Reference\]](#)

## Servicer Performance Profile

Servicer Performance Profile [\[Webpage\]](#)

Servicer Success Scorecard [\[Tutorial\]](#)

Manager Series [\[Reference\]](#)

Freddie Mac Servicer Honors and Rewards Program (SHARP)<sup>SM</sup> [\[Webpage\]](#)

## Servicing Tools

Ready, Set, Resolve® [\[Tutorial\]](#)

PAID Video Series [\[Tutorial\]](#)

Servicing Gateway Overview [\[Tutorial\]](#)

Total MI Claims Video Series [\[Tutorial\]](#)

eBill Overview [\[Tutorial\]](#)

Total MI: Cancellations [\[Tutorial\]](#)



## Explore Servicing Tools Webpages

Cash Manager

Loan Level Reporting

Servicing Transfer Manager

EDR

Foreclosure Sale Reporting

Real Estate Valuation and Pricing

Total MI<sup>SM</sup>

eBill

BPODirect®

PAID

Resolve®

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