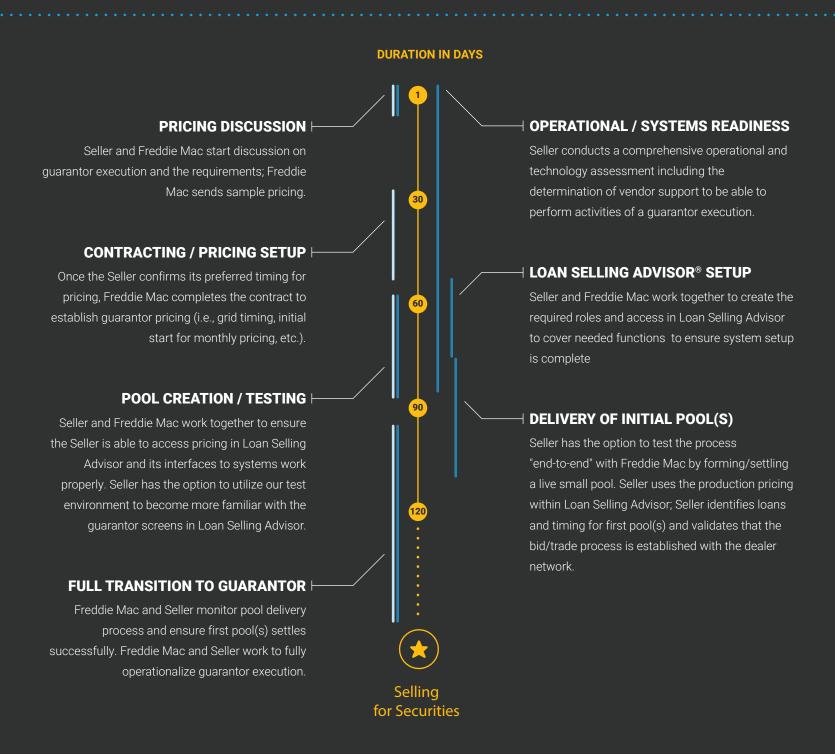
# GETTING READY TO SELL FOR SECURITIES\*

FREDDIE MAC ACTIVITYSELLER ACTIVITY



#### **LENDER CONSIDERATIONS**

#### **OPERATIONAL / SYSTEMS READINESS**

Determine pricing date (i.e. early/mid/late)

Begin discussions with dealers

regarding pool delivery

Begin analysis on capital impacts

#### **LOAN SELLING ADVISOR® SETUP**

Setup internal resources for system access
Create wire instructions for pool deliveries
Establish additional co-issue relationships
(if needed)

### **POOL CREATION / TESTING**

Determine if access to test environment is needed

Ensure adequacy of warehouse needs/capacity

Firm up dealer network to prepare for live trades

Prepare for different delivery / funding timelines

## **DELIVERY OF INITIAL POOL(S)**

delivery fees

Review funding / settlement reports

Develop data exports for settled pools, etc

Reconcile post-settlement buyup-buydown /

\*The timeline and activities described in this infographic depict a high-level and typical "end-to-end" process to get a Seller ready to sell loans through Guarantor. The timeline and activities may vary for each Seller depending on a Seller's circumstances. The sale of mortgages to Freddie Mac through a guarantor execution are subject to the requirements in the Seller's purchase documents including the Single-Family Seller/Servicer Guide.