

Overview of Changes:

ECO® now features a new “Maps” tab with a “Delivery” dropdown dashboard.

New Delivery Dashboard

Maps previously found under the “Loan Attributes” and “Delivery Method” dashboards in the “Delivery” tab can now be opened by clicking the new “Maps” tab from the navigation bar. The Delivery dropdown dashboard provides a comprehensive view of unpaid principal balance (UPB) and loan volume by region, state and top-performing counties. Filter by key loan attributes and access granular, loan-level data, enabling deeper analysis and more informed decision making.

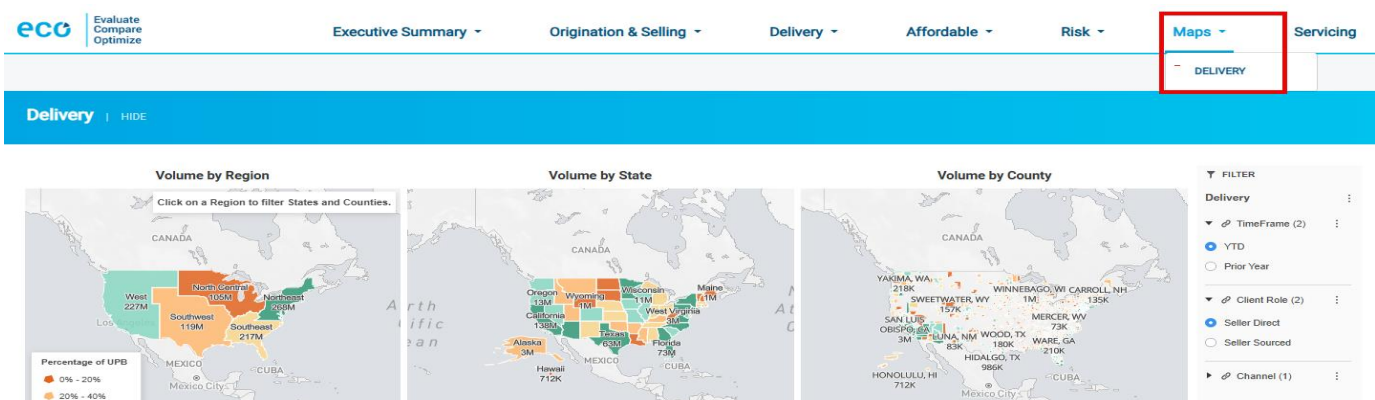
Benefits:

The Delivery dashboard provides a more intuitive, streamlined experience for users. Some key benefits include:

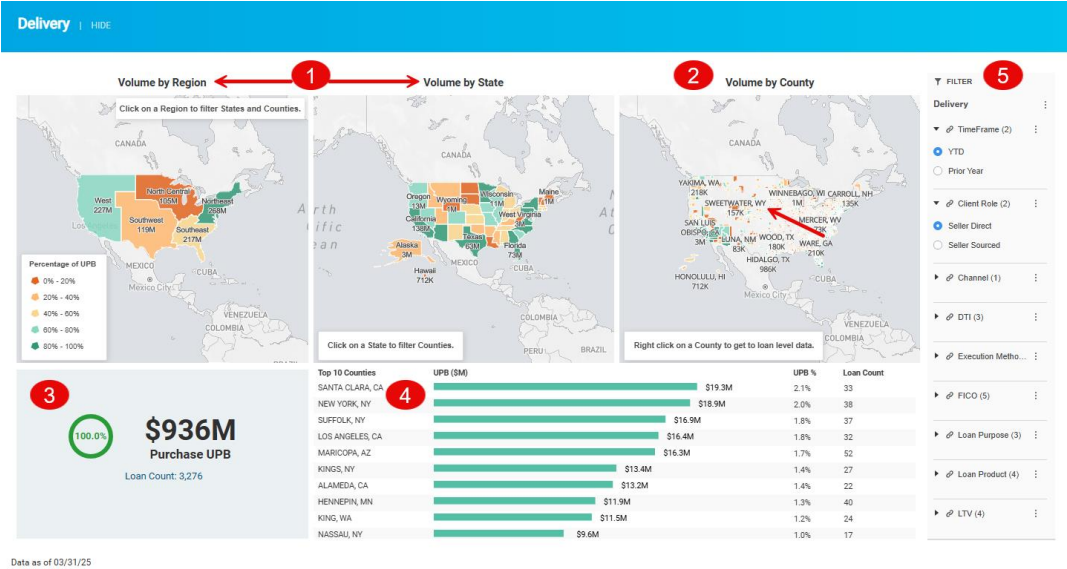
- Improved usability through interactive maps and drill-down capabilities
- Enhanced analytics with exportable loan-level data by county
- Streamlined experience with the retirement of outdated map views

Navigating to the Delivery Dashboard

Find the Delivery dashboard under the Maps dropdown.



Components of the dashboard



*With the interactive maps, you can select a specific area on map to highlight data and zoom in and zoom out on the dashboard.



- 1. Volume by Region or State* – A broad view of your geographical portfolio UPB and loan count by region and state along with a legend color map to highlight percentage of UPB.
- 2. Volume by County* – A broad view of your geographical portfolio UPB and top-performing counties including a display of the exportable loan-level data by county, right click on the county to view the data.

Funding Month	State	County	Freddie Mac Loan Number	Seller Loan Number	Execution Method	Property Type	Channel	Loan Product
2025/01	Minnesota	OTTER TAIL, MN			Security	Single Family	Retail	Fixed-30
2025/02	Minnesota	OTTER TAIL, MN			Security	Single Family	Correspondent TPO	Fixed-30

- 3. Purchase UPB Pie Chart – A full view of your geographical portfolio UPB total for prior year or year-to-date.
- 4. Top-Performing 10 Counties – A broad view of your geographical portfolio top-performing 10 counties UPB and loan count.
- 5. Filter – The filter section allows users to narrow the data by 11 attributes:
 - i. TimeFrame – YTD or Prior Year



- ii. Client Role – Seller Direct or Seller Sourced
- iii. Channel – Correspondent TPO, Broker TPO, or All
- iv. DTI – Debt-to-Income Ranges
- v. Execution Method – Cash, Security, Multilender, or combination of all three
- vi. FICO – FICO Ranges
- vii. Loan Purpose - Purchase, Non-Cash out Refinance, Cash-Out Refinance, or combination of all three.
- viii. Loan Product - ARM 7+, Fixed (15, 20, or 30) or combination of ARM and Fixed.
- ix. LTV – Loan-to-Value Range
- x. Occupancy – Investor, Owner Occupied, or combination of both
- xi. Property Type – Condo, Co-op, Lease Hold, Manufactured Home, PUD, Single Family, or combination of all six property types

