

FAQ

June 5, 2024

Buyer Agent Commissions Paid by Property Sellers or Their Agents

Q1: If the property seller or the property seller's real estate agent pays a fee to the buyer's real estate agent (i.e., the buyer's agent commission), is the amount of the fee subject to the financing concession limits in Guide Section 5501.5?

A: As noted in Guide [Section 5501.5](#), borrower fees or costs that are customarily paid by the property seller according to local convention are not subject to maximum financing concession limits. Buyer agent fees have historically been fees customarily paid by the property seller or property seller's real estate agent. As long as this practice remains customary, buyer agent fees paid by the property seller or property seller's agent will continue to be excluded from financing concession limits.