How to Submit a Buydown through Loan Product Advisor[®]



The information contained in this resource will guide you through the steps on how to submit a mortgage with a <u>temporary subsidy buydown</u> and a <u>permanent buydown</u> through Loan Product Advisor[®] (LPASM). For information on delivering a mortgage with a buydown through Loan Selling Advisor[®], refer to <u>Deliver</u> <u>Temporary Subsidy Buydowns through Loan Selling Advisor[®]</u>.

Temporary Subsidy Buydown Mortgage

How it Works

Temporary subsidy buydown plans allow borrowers to benefit from temporary subsidies of the monthly payment of principal and interest by the funds established in a temporary subsidy buydown account for a specific period of time (e.g., a 2-1 buydown would be 2% below the note rate the first year, 1% below the note rate for the second year and years three through the term of the mortgage would continue at the note rate).

Refer to Section <u>4204.4</u>, Temporary subsidy buydown plans, for requirements.

Use these steps to submit a mortgage with a temporary subsidy buydown.

Note: System-to-System LPA Request File data points have been provided as a resource to help identify buydown specific data fields when using a loan origination system (LOS) that interfaces with LPA.

Step	Data Entry	System-to-	System LPA Request File
		Unique ID	Data Point Name
1.	Enter the Note Rate.	200.00	NoteRatePercent
2.	Select "Yes" in the Temporary Subsidy Buydown indicator field.	159.00	BuydownTemporarySubsidyFundingIndicator
3.	Enter the total number of months over which the buydown applies in the Buydown Duration Count field (e.g., in the case of a "2-1 buydown" where the interest rate changes are completed over a period of two years, enter 24 months).	121.00	BuydownDurationMonthsCount
4.	Enter the bought down interest rate in the Initial Interest Rate field.	119.00	BuydownInitialEffectiveInterestRatePercent
5.	Enter the percentage by which the interest rate can increase at each adjustment period within the buydown duration in the Increase Rate .	122.50	BuydownIncreaseRatePercent
6.	Identify the entity that is sourcing the buydown fund using the Funds Source Type.	117.10	FundsSourceType



Access LPA via Freddie Mac Loan Advisor[®] Single Sign-on Portal "Direct Access Users": How to Identify a Temporary Subsidy Buydown

For direct access users, select the **Lender Loan Information** Metro Stop and follow the steps above.

Mortgage Type *	Base Loan /	Amount	MI and Funding Fee Fina	inced	REVISED LOAN \$ 0.00	
VA Note Rate • Lou	an Term [*] (Months)	Projected Reserves Amount	Amortization Type *	Temporary Buydown *	Subsidy No	
Buydown Duration Count* (Monti	ns) Initial Intere	est Rate *	Increase Rate *	%	Funds Source Type *	~

Let's try it ...



You are offering your borrower a 2-1 temporary subsidy buydown plan with a Note Rate of 7.00%. How would you enter the buydown information?

A 2-1 buydown provides the borrower with a lower payment for the first two years. For each of the first two years of the mortgage, the borrower's interest rate increases 1% per year. The full note rate will start at the beginning of the third year of the mortgage and continue for the life of the loan.

Year	Interest Rate
1 st	5.000%
2 nd	6.000%
3 - 30	7.000%



Use the following information below* to check against your data entry.

Mortgage Loan Informati	ion			
Mortgage Type * Conventional FHA VA	Base Loan Amount * \$ 150000.00	······································		REVISED LOAN \$ 150000.00
Note Rate * Loan Term* (7.000 %	(Months) Projected Reserves Amount \$	Total Monthly Residual Income	Amortization Fixed Rat Adjustable	te Buydown *
Buydown Duration Count [*] (Months)	Initial Interest Rate * 5.000	Increase Rate *	%	Funds Source Type * Property Seller

*For illustrative purposes using LPA via the Loan Advisor single sign-on portal.



Temporary Subsidy Buydown Fund

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The mortgage payment is subsidized by the funds established in a temporary subsidy buydown account. There are various sources that may contribute to the temporary subsidy buydown funds ("buydown funds"). The source of the temporary subsidy buydown fund will determine how you enter the data.

The buydown fund is considered a borrower closing cost, therefore, it is included in the total amount of estimated closing costs.

Include the temporary subsidy buydown fund amount in the Borrower's Closing Costs field.

The applicable fund source will determine how you select the **Funds Source Type** and will determine where you enter contributions towards the buydown fund.

LPA Funds Source Type List

- Borrower
 - Builder
- Non-Parent Relative
- Parent
- Employer
- Property Seller
- Lender

Note: Interested parties include, but are not limited to the builder, developer, property seller, or real estate agent. Refer to Guide Section <u>5501.5</u> for interested party contributions, financing concessions and sales concessions.

Refer to the *Tables* below to understand how to enter contributions towards the buydown fund based on the **Fund Source Type**.

Table 1 – Property Se	eller is Contributing to	the Buydown Fund

lf,	Then,		Include in <u>Financing Concessions</u> Maximum Limit?		
The property seller contributes towards the		nis a financing concession and mount in the Seller Credits field.	Yes* *LPA will return a feedback message if the		
buydown fund	Unique Data Point Name ID		maximum financing concessions have been exceeded.		
	142.00	URLATotalSellerCreditsAmount	Note: If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable amount must be entered into the Total Sales Concession Amount field.		
				Unique ID	Data Point Name
				80.50	TotalSalesConcessionAmount



Direct Access Users: How to Enter a Property Seller Contributing to the Buydown Fund

 For direct access users, select the Lender Loan Information Metro Stop: Enter the amount of the interested party contribution (financing concession) in the Total Credits section in the Seller Credits field. 	TOTAL CREDITS Lender Credits (Enter the total amount of Borrower(s) costs paid by the lender) Seller Credits (Enter the total amount of Borrower(s) costs paid by the property seller) Other Credits Total Credits	\$
Note: If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable	Qualifying the Borrower - Minimum Required Funds or Cas DUE FROM BORROWER(S) Sales Contract Price	sh Back \$ 150000.00
amount must be entered into the Total Sales Concession Amount field.	Total Sales Concessions Amount Net Contract Price	\$ 1000.00 \$ 149000.00
	Select the Lender Loan Information Metro S Enter the amount of the sales concession in th Borrower – Minimum Required Funds or Cash Total Sales Concessions Amount field.	ne <i>Qualifying the</i>

Note: The **Sales Contract Price** will be reduced by the sales concessions and display in the **Net Contract Price** field.



5

lf,	Then,		Included in <u>Financing Concessions</u> Maximum Limit?
An interested party to the transaction <u>other</u> <u>than</u> the property seller contributes towards the buydown fund, i.e., • Builder • Developer • Real estate agent	 Purcha Other (Purcha amoun Credit 	ontribution amount as follows: ase Credit Type: Select "Other" Credit Type: Select "Closing Costs" ase Credit Amount: Enter dollar t Source Type: Select the interested ource type Data Point Name PurchaseCreditType PurchaseCreditTypeOtherDescription	 the maximum financing concessions have been exceeded. Note: If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable amount must be entered into the Total Sales Concession Amount field.
	185.00 185.50	PurchaseCreditAmount PurchaseCreditSourceType	Unique Data Point Name
			80.50 TotalSalesConcessionAmount

Table 2 – Interested Party to the Transaction <u>Other</u> than the Property Seller Contributes to the Buydown Fund

Direct Access Users: How to Enter Other Interested Parties Contributing to the Buydown

For direct access users, select the **Lender Loan Information** metro stop:

• Enter the information in Table 2 in the *Purchase Credit* section.

Note: If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable amount must be entered into the **Total Sales Concession Amount** field.

Purchase Credits			
Purchase Credit Type		Other Credit Type *	Purchase Credit Amount *
Other	\sim		\$
Credit Source Type *			
	\sim		

Qualifying the Borrower - Minimum Required Funds or Cash Back							
DUE FROM BORROWER(S)							
Sales Contract Price	\$ 150000.00						
Total Sales Concessions Amount	\$ 1000.00						
Net Contract Price	>\$ 149000.00						

Select the Lender Loan Information Metro Stop:

Enter the amount of the sales concession in the *Qualifying the Borrower – Minimum Required Funds or Cash Back* section in the **Total Sales Concessions Amount** field.

Note: The **Sales Contract Price** will be reduced by the sales concessions and display in the **Net Contract Price** field.



lf,	Then,		Included in <u>Financing</u> <u>Concession</u> s Maximum Limit?	
Another Funds Source Type (non-interested party) contributes towards the buydown fund. Unique Data Point Name ID 117.10 FundsSourceType	 contribution Purch Other Purch amoun Credition 	t a financing concession. Enter the on amount as follows: ase Credit Type: Select "Other" Credit Type: Select "Closing Costs" ase Credit Amount: Enter dollar nt t Source Type: Select the non- sted party source type	No	
	Unique ID	Data Point Name		
	186.00	PurchaseCreditType		
	187.00	PurchaseCreditTypeOtherDescription		
	185.00	PurchaseCreditAmount		
	185.50	PurchaseCreditSourceType		

Table 3 – Non-Interested Party to the Transaction Contributes to the Buydown Fund

Direct Access Users: How to Enter a Purchase Credit

For direct access users, select the **Lender Loan Information** metro stop:

• Enter the information in Table 3 in the *Purchase Credits* section.

Purchase Credits				
Purchase Credit Type		Other Credit Type *		Purchase Credit Amount *
Other	\sim		~	\$
Credit Source Type *		·		
	\sim			

Let's try it ...



You are offering your borrower a 2-1 temporary subsidy buydown plan. The property seller is contributing \$7,000 towards closing costs, which does not exceed the financing concession maximum limit. The buydown fund is \$3600 and other estimated closing costs are \$3400. How would you enter the information?





Use the following information to check against your data entry.

Data Entry Field	Amount	LPA*			
Borrower Closing Costs	\$7000.00	Borrower's Closing Costs	\$ 7000.00		
Seller	\$7000.00	TOTAL CREDITS			
Credits		Lender Credits (Enter the total amount of Borrower(s) costs paid by the lender)		\$	
(Property Seller)		Seller Credits (Enter the total amount of Borrower(s) costs paid by the property seller)		\$7000.00	
Celler)		Other Credits			
		Total Credits		\$7000.00	

*For illustrative purposes using LPA via the Loan Advisor single sign-on portal.

Includes the buydown fund of \$3,600.00

Let's put it altogether



You are offering your borrower a 3-2-1 temporary subsidy buydown plan. The property seller is contributing \$5,000 towards closing costs, which does not exceed the financing concession maximum limit, and the borrower's employer is contributing \$7,000. The buydown fund is \$5,748 and other estimated closing costs are \$7,400. How would you enter the information?

A 3-2-1 buydown provides the borrower a lower payment for the first three years. For each of the first three years of the mortgage, the borrower's interest rate increases 1% per year. The full note rate will start at the beginning of the fourth year of the mortgage and continue for the life of the loan.

Year	Interest Rate
1 st	4.000%
2 nd	5.000%
3 rd	6.000%
4 - 30	7.000%





Use the following information to check against your data entry.

Ocnventional FHA VA		a Amount * 000.00	MI and Funding Fee Finan \$ 0.00	ced *	REVISED I \$ 12500		
Note Rate * Loan 7.0000 % 360	Term [*] (Months)	Projected Reserves Amount \$	Total Monthly Residual Income \$	Amortizatio Fixed Ra Adjusta	ate	Temporary Sul Buydown * • Yes	bsidy
Buydown Duration Count* (Months)	Initial Inte	rest Rate *	Increase Rate *		Funds Sou	urce Type *	
36	4.0000	%	1.0000	%	Employ	ver	\sim

*For illustrative purposes using LPA via the Loan Advisor single sign-on portal.

Data Entry Field	Amount	LPA*	
Borrower Closing Costs	\$13,148	Borrower's Closing Costs \$ 13148.00] +
Non- interested party purchase credits (Employer)	\$7,000	Purchase Credits Purchase Credit Type Other Credit Type * Other ✓ Closing Costs ✓ Credit Source Type * Employer ✓	
Seller Credits (Property Seller)	\$5,000	TOTAL CREDITS Lender Credits (Enter the total amount of Borrower(s) costs paid by the lender) Seller Credits (Enter the total amount of Borrower(s) costs paid by the property seller) Seller Credits (Enter the total amount of Borrower(s) costs paid by the property seller) Seller Credits (Enter the total amount of Borrower(s) costs paid by the property seller) Seller Credits (Enter the total amount of Borrower(s) costs paid by the property seller) Seller Credits Seller Credits	00

*For illustrative purposes using LPA via the Loan Advisor single sign-on portal.

Includes the buydown fund of \$5,748.00



Loan Product Advisor Feedback Certificate

Mortgage Details Section

In the **Mortgage Details** Section of the Feedback Certificate confirm the **Interest Rate Buydown** indicator displays "Yes".

AMORTIZATION TYPE	AMORTIZATION MONTHS 360	LOAN AMOUNT \$172,000.00	INTEREST RATE 7.0000%
PURCHASE PRICE \$215,000.00	ESTIMATED PROPERTY VALUE \$215,000.00	APPRAISED PROPERTY VALUE N/A	NUMBER OF UNITS 1
OCCUPANCY Primary Residence	REFINANCE TYPE N/A	CASH OUT AMOUNT N/A	NEW CONSTRUCTION N/A
SALES CONCESSIONS N/A	ARM QUALIFYING RATE N/A	ARM QUALIFYING PITI N/A	LENDER SUBMITTED RESERVES \$100,000.00
TOTAL SUBORDINATE FINANCING N/A	HELOC BALANCE \$0.00	HELOC LIMIT AMOUNT \$0.00	
	Fixed PURCHASE PRICE \$215,000.00 OCCUPANCY Primary Residence SALES CONCESSIONS N/A TOTAL SUBORDINATE FINANCING	Fixed360PURCHASE PRICEESTIMATED PROPERTY VALUE\$215,000.00\$215,000.00OCCUPANCYREFINANCE TYPEPrimary ResidenceN/ASALES CONCESSIONSARM QUALIFYING RATEN/AN/ATOTAL SUBORDINATEHELOC BALANCEFINANCING\$0.00	Fixed360\$172,000.00PURCHASE PRICEESTIMATED PROPERTY VALUEAPPRAISED PROPERTY VALUE\$215,000.00\$215,000.00N/AOCCUPANCYREFINANCE TYPECASH OUT AMOUNTPrimary ResidenceN/AN/ASALES CONCESSIONSARM QUALIFYING RATEARM QUALIFYING PITIN/AN/AN/ATOTAL SUBORDINATEHELOC BALANCEHELOC LIMIT AMOUNTFINANCING\$0.00\$0.00

General Messages Section

Temporary Subsidy Buydown:

In the **General Messages** section of the Feedback certificate a "Review for Accuracy" feedback message is returned as a reminder that the borrower must be qualified using monthly housing payment calculated at the Note Rate.

FGM0055 Review for Accuracy: Loan was submitted with buydown plan and fixed rate Mortgage; Borrower must be qualified using monthly housing payment calculated at the Note Rate.

Additional Feedback Messages

Additional feedback messages may be returned based on the data submitted. For example, if an interested party's contribution towards closing costs, including the buydown fund, exceeds the maximum financing concession limit, a reminder message is returned in the **Assets And Reserves Messages** section.

FAR0090 Financing concessions must not exceed 6 percent of value for a primary residence or second home.



If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable amount must be entered into the **Total Sales Concession Amount [TotalSalesConcessionAmount]** field.



Permanent Buydown Mortgage

How it Works

A permanent buydown uses discount points to permanently reduce or "buydown" the interest rate. This type of buydown does not use a subsidy buydown fund.

Use these steps to submit a permanent buydown mortgage.

Note: System-to-System LPA Request File data points have been provided as a resource to help identify buydown specific data fields when using a loan origination system (LOS) that interfaces with LPA.

Step	Data Entry	System-to-System LPA Request File			
		Unique ID	Data Point Name		
1.	Enter the Note Rate. This should reflect the permanently reduced interest rate.	200.00	NoteRatePercent		
2.	Select "No" in the Temporary Subsidy Buydown indicator field.	159.00	BuydownTemporarySubsidyFundingIndicator		
3.	Enter the dollar amount of the Total Discount Points.	469.00	DiscountPointsTotalAmount		

Access LPA via Loan Advisor[®] Single Sign-on Portal "Direct Access Users": How to Enter Data for a Permanent Buydown

As a direct access user, select the Lender Loan Information Metro Stop.

- 1. In the *Mortgage Loan Information* section enter the bought down interest rate in the **Note Rate** field.
- 2. Select the Temporary Subsidy Buydown indicator as "No".

Mortgage Loan In	format	tion						
Mortgage Type *			Base Loan Amo	unt *	MI and Funding Fee Financed *		REVISED LOAN	
Conventional O FH/	A OV	A	\$ 130000.	00	\$ 0.00		\$ 130000.00	+
Note Rate *		Loan Term® (Months)		Projected Reserves Amount	Total Monthly Residual Income	Amortization Type	•	Temporary Subsidy Buydown
3.7500	%	360		\$ 100000.00	S	Fixed Rate Adjustable Rate		🔿 Yes 💿 No



In the Lender Loan Information Metro Stop, *Minimum Required Funds or Cash Back* section, enter the amount of the discount points in the **Total Discount Points** field.

JE FROM BORROWER(S)	
ales Contract Price	\$ 220500.00
otal Sales Concessions Amount	\$
let Contract Price	\$ 220500.00
nprovements, Renovations and Repairs	\$
and (if acquired separately)	
Borrower's Closing Costs	\$ 6750.00
Total Discount Points	\$ 2100.00

Refer to the *Tables* below to understand how to enter contributions towards the total discount points used to buydown the interest rate based on the **Fund Source Type**.

lf,	Then,	Include in <u>Financing Concessions</u> Maximum Limit?
The property seller contributes towards the total	Consider this a financing concession and enter the amount in the Seller Credits field.	Yes* *LPA will return a feedback message if the
discount points	Unique ID Data Point Name 142.00 URLATotalSellerCreditsAmount	maximum financing concessions have been exceeded.
		Note: If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable amount must be entered into the Total Sales Concession Amount field.
		Unique IDData Point Name80.50TotalSalesConcessionAmount

Table 4 – Property Seller is Contributing to the Total Discount Points



Direct Access Users: How to Enter a Property Seller Contributing to the Total Discount Points

For direct access users, select the Lender Loan Information Metro Stop:

Enter the amount of the interested party contribution (financing concession) in the Total Credits section in the Seller Credits field.

Note: If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable amount must be entered into the Total Sales Concession Amount field.

TOTAL CREDITS	
Lender Credits (Enter the total amount of Borrower(s) costs paid by the lender)	\$
Selier Credits (Enter the total amount of Borrower(s) costs paid by the property seller)	\$
Other Credits	
Total Credits	

Qualifying the Borrower - Minimum Required Funds or Cash Back						
DUE FROM BORROWER(S)						
Sales Contract Price	\$ 150000.00					
Total Sales Concessions Amount	\$ 1000.00					
Net Contract Price	\$ 149000.00					

Select the Lender Loan Information Metro Stop: Enter the amount of the sales concession in the Qualifying the Borrower – Minimum Required Funds or Cash Back section in the Total Sales Concessions Amount field.

Note: The Sales Contract Price will be reduced by the sales concessions and display in the Net Contract Price field.

Table 5 – Interested Party to the Transaction <u>Other</u> than the Property Seller Contributes to the **Total Discount Points**

lf,	Then,			Included i Maximum	in <u>Financing Concessions</u> Limit?
An interested party to the transaction <u>other</u> <u>than</u> the property seller contributes towards the total discount points, i.e., • Builder • Developer • Real estate agent	 Purcha Other C Purcha amoun Credit party set Unique ID 186.00 187.00 	Source Type: Select the interested ource type Data Point Name PurchaseCreditType PurchaseCreditTypeOtherDescriptior		the maxim have been Note: If th interested amount, th allowable	Yes* return a feedback message if num financing concessions n exceeded. e amount paid by any parties exceeds the allowable ne amount that exceeds the amount must be entered into Sales Concession Amount
	185.00 185.50	PurchaseCreditAmount PurchaseCreditSourceType	_	Unique ID	Data Point Name
				80.50	TotalSalesConcessionAmount



Direct Access Users: How to Enter Other Interested Parties Contributing to the Total **Discount Points (Purchase Credit)**

1

 For direct access users, select the Lender Loan Information metro stop: Enter the information in Table 2 in the <i>Purchase Credit</i> section. 	Purchase Credits Purchase Credit Type Other Credit Source Type *	Other Credit Type *	Purchase Credit Amount *	
Note: If the amount paid by any interested parties exceeds the allowable amount, the amount that exceeds the allowable amount must be entered into the Total Sales Concession	Qualifying the Borrower - M DUE FROM BORROWER(S) Sales Contract Price Total Sales Concessions Amount	inimum Required Funds or C	ash Back \$ 150000.00 \$ 1000.00	
Amount field.	Net Contract Price		→ \$ 149000.00	
	Select the Lender Loan Information Metro Stop: Enter the amount of the sales concession in the <i>Qualifying the</i> <i>Borrower – Minimum Required Funds or Cash Back</i> section in the Total Sales Concessions Amount field. Note: The Sales Contract Price will be reduced by the sales concessions and display in the Net Contract Price field.			

lf,	Then,	Included in <u>Financing</u> <u>Concession</u> s Maximum Limit?
Another Funds Source Type (non-interested party) contributes towards the total discount points. Unique Data Point Name ID 117.10 FundsSourceType	 This is not a financing concession. Enter the contribution amount as follows: Purchase Credit Type: Select "Other" Other Credit Type: Select "Closing Costs" Purchase Credit Amount: Enter dollar amount Credit Source Type: Select the non-interested party source type 	No
	Unique Data Point Name ID	
	186.00 PurchaseCreditType	
	187.00 PurchaseCreditTypeOtherDescription	
	185.00 PurchaseCreditAmount	
	185.50 PurchaseCreditSourceType	

Table 6 – Non-Interested Party to the Transaction Contributes to the Total Discount Points



Direct Access Users: How to Enter Non-Interested Party Contributing to the Total Discount Points (Purchase Credit)

For direct access users, select the **Lender Loan Information** metro stop:

• Enter the information in Table 3 in the *Purchase Credits* section.

Purchase Credits				
Purchase Credit Type		Other Credit Type *		Purchase Credit Amount *
Other	\sim		\sim	\$
Credit Source Type *				
	\sim			

Resources

For additional questions and support reach out to our **Customer Support Contact Center**, **800-FREDDIE**, or access the following resources for more information:

Se Se	eller/Servicer Guide	Mortgage Pr webpage	oducts
	Construction Deliver Tem through Loa	nporary Subsidy Buydowns an Selling Advisor®	

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